Who are Highgate?

Highgate IT Solutions are a Value-Added Reseller (VAR) established in 2010. We specialise in providing technology products, solutions, and services to a loyal customer base of mid-market, enterprise, and public sector clients. Our guiding principles are to build meaningful relationships at every level and striving for excellence throughout the business.

Over the last 12 years, Highgate have gone from strength to strength and in 2022, we were named CRN's Reseller of the Year (sub £100m turnover).

Highgate's Staff Augmentation Solution allows customers to implement resources into their business covering a broad range of IT job roles. The solution allows reinforcement of in house teams and bridging skills gaps, as well as quick team expansion making deadlines easier to meet.

This flexible service is suitable for customers looking to make additions to their existing teams, add workers to their business who have skills that they may not possess in their existing workforce or for projects which require a specific skill set on a temporary basis.

Examples of roles available are: technical analysts, engineers, consultants, project coordinators and management.

Staff Augmentation Benefits

The use of our Staff Augmentation Solution can be of great benefit to businesses. Not only is it scalable and more cost effective, the increased flexibility can save huge amounts of time and money. This can be more beneficial for businesses who have strict budgets for projects and allows for resources to be allocated as needed.

Outsourcing roles using Staff Augmentation will also take pressures from HR departments, with reduced time spent on hiring, paperwork and less risk.

Costs can be reduced without sacrificing quality, by having someone who can work on a project temporarily rather than employing someone with a full time wage.

